



The Real Estate Seller's Guide Checklist

Naked Real Estate® | Unit 1/198 Brookton Highway, Kelmscott | Tel: 08 6254 6333 | Email: enquiries@nakedrealestate.com.au

Please feel free to use this checklist to help you prepare your home for sale. When you are ready for an obligation-free appraisal, please contact us.

Gardens

☐	Mulch garden beds
☐	Mow lawns
☐	Trim hedges
☐	Weed and edge

Repairs and maintenance

☐	Leaking taps
☐	Broken exhaust fans
☐	Broken light switches
☐	Door locks
☐	Broken cupboards
☐	Cracked cornices
☐	Broken sprinkler heads

Paint

☐	Walls: one light neutral colour, low sheen
☐	Ceilings: white, flat
☐	Touch up scuffs on doors and skirtings



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De-clutter

- | | |
|--------------------------|---|
| ☐ | Robes and linen cupboard |
| ☐ | Kitchen cupboards, drawers and pantry |
| ☐ | Bathroom vanity and cupboards |
| ☐ | Pack away excess linen, towels, toiletries, books, boxes, paperwork and clothes |

De-personalise

- | | |
|--------------------------|-----------------------------------|
| ☐ | Family photos |
| ☐ | Trophies, certificates and awards |
| ☐ | Children's names on bedroom doors |

Before you list

- | | |
|--------------------------|---|
| ☐ | Get an appraisal from someone who has walked through your home, not just an online estimate |
| ☐ | Decide what you will not spend money on |
| ☐ | Ask your agent what happens when the first offer arrives |
| ☐ | Ask your agent who they think will buy your home |
| ☐ | Ask your agent what would make them tell you not to sell right now |